# 展后报告



PROCESSING & PACKAGING 22<sup>12</sup>24 NOVEMBER 2023 SHANGHAI

MEMBER OF INTERPACK ALLIANCE

包装世界(上海)博览会 2023 · 11 · 22 - 24 中国 · 上海新国际博览中心 全球领先包装展 INTERPACK 联盟成员

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展会概况 Event **Summary** 

29,758 观众来自99个国家 Visitors from 99 Countries

展商来自11个国家和地区 Exhibitors from 11 Countries and Regions

62,000m<sup>2</sup> 展示面积 Exhibition Space

265 专业参观团 Delegation Groups

作为全球领先的包装机械与加工展览会interpack联盟的一员, swop包 装世界(上海)博览会已于2023年11月24日在上海新国际博览中心成 功落下帷幕! 本届展会由杜塞尔多夫展览(上海)有限公司与雅式 展览服务有限公司共同主办,致力于包装全产业链展示平台,本届 swop展示规模超过62,000平方米。

本届展会共吸引了来自包括中国、日本、德国、英国、意大利、土 耳其、西班牙、荷兰、比利时、英国、美国等11个国家和地区近900 家中外知名企业携最新包装领域的产品、技术及服务亮相,现场气 氛热烈,盛况空前!

As a member of the interpack alliance, the world's leading packaging and processing machinery exhibition, swop (Shanghai World of Packaging) 2023 was successfully held at SNIEC (Shanghai New International Expo Center) from November 22 to 24.

Messe Düsseldorf (Shanghai) Co., Ltd. and Adsale Exhibition Services Ltd. joined hands once again to present swop as a comprehensive business platform for the entire supply chain of the packaging industry. With an exhibition area of over 62,000 square meters, swop 2023 attracted nearly 900 renowned exhibitors globally to showcase their latest products, technologies, and services.

# 部分知名参展企业 Renowned Exhibitors of swop 2023 (Partial)



海内外买家全面回归,为期三天的展会共累计接待了近30,000名专业 观众到场,观众人数再创历史新高,其中包括来自马来西亚、韩 国、泰国、印度、日本、菲律宾、澳大利亚、巴西、美国、意大 利、英国等99个国家和地区的众多中外买家。现场收获了大量专业 观众的认可和赞许。

Overseas buyers have returned, and during the three days of swop 2023, the event welcomed approximately 30,000 professional visitors, reaching a remarkable record. The overseas visitors came from 99 countries and regions, including Malaysia, South Korea, Thailand, India, Japan, the Philippines, Australia, Brazil, the U.S.A, Italy, U.K, and more. The event received significant praise and recognition from professional visitros.



# 海外支持协会 **International Supporting Organization**





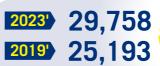




## 数据对比 **Data Comparison**







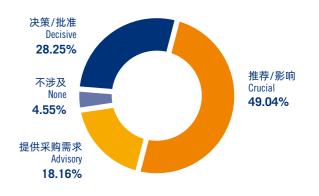


观众人数

# 观众所属行业 **Industry Breakdown of Visitors**

包装/印刷	Packaging/ Printing	20.71%
塑料制品及零件	Plastic products and parts	19.24%
食品	Food	17.36%
工业产品	Industrial products	7.91%
化妆品&日用品	Cosmetics & daily chemical products	7.09%
包装机械及零配件	Packaging machinery and parts	6.79%
医药	Pharmaceuticals	4.68%
饮品	Beverage	4.50%
服务	Servies	3.11%
电子商贸平台	E-commerce platforms	2.98%
物流及运输商	Logistics and transportation	2.78%
非食品消费品	Non-food products	2.18%
其他	Others	0.68%

# 观众群采购力分布 **Visitor Breakdown by Purchasing Power**



# 海外及中国港澳台地区观众来源分布 Place of Origin of International & China (Hong Kong, Macau and Taiwan Regions only) Visitors

Malaysia		16.25%
Russia		13.26%
Taiwan, China		12.71%
South Korea		10.21%
Thailand		8.13%
India		5.56%
Japan		4.44%
Hong Kong, China		4.32%
Indonesia		3.13%
Philippines		2.29%
	Russia Taiwan, China South Korea Thailand India Japan Hong Kong, China Indonesia	Russia Taiwan, China South Korea Thailand India Japan Hong Kong, China Indonesia

## 观众感兴趣的展品 **Visitors' Interested Products**

—————————————————————————————————————	Primary Packaging Machinery	17.31%
自动化智能包装机械	Automated smart packaging & machines	11.19%
包装材料	Packaging materials	10.77%
包装制品	Packaging products	9.24%
二次包装机械	Secondary Packaging Machinery	8.81%
塑料包装制造机械	Plastics packaging machines	7.20%
印刷包装	Printing packaging	6.06%
食品、甜品和焙烤食品	品生产机械和设备	4.24%
Machines and equipment for r	manufacturing food, confectionery and baked produc	cts
创新包装原材料	Innovative packaging raw materials	4.06%
包装容器制造机械	Production machines of containers	3.79%
药品和化妆品生产机械和设备		3.55%
Machines and equipment	for pharmaceuticals and cosmetics production	on
物流包装材料	Logistics packaging materials	3.39%
喷码/条形码/激光	Inkjet / Laser printers/ Bar coding	2.91%
制品及设计服务	Products and design services	2.84%
包装检测设备	Measurement and testing machines	2.58%
包装辅助配套设备	Auxiliary equipment of packaging	1.95%
 其他	Others	0.11%

# 展商评语 Exhibitor Endorsement

在展会现场接触到了很多来自海内外的优质观众,众多的国外 专业协会及企业团来到我们展台进行供需对接,现场展台气氛 热烈。希望未来swop展会可以越办越好。

Onsite at swop, we connected with numerous high-quality visitors from both domestic and international markets. Many international professional associations and delegation groups visited our booth for business matchmaking, creating a fantastic atmosphere. We are optimistic that swop will continue to grow in success in the future.

袁亚, 消费品行业大客户经理 Jeff Yuan, Key Account Manager Consumer Products

> 库卡机器人(上海)有限公司 KUKA ROBOTICS (Shanghai) Co., Ltd.

因为这几年我们的包装客户越来越多,同时我们发现我们的包装客户很多都来参加swop。

我们之前也参展过两届,发现这是一个专业的展会,有很多专业的观众,也有很多专业的设备制造商,我们因此慕名而来参加。

In recent years, we have seen a growing number of packaging clients, and we've noticed that many of them visit swop.

Having participated in swop twice, we find it to be a highly professional exhibition with a significant presence of industry experts and equipment manufacturers. This is the reason why we have decided to continue our participation.

王军磊,应用工程部经理 Justin Wang, Application Engineering Manager

> 德马格塑料机械(宁波)有限公司 Demag Plastics Machinery (Ningbo) Co., Ltd.

本届swop的专业观众较多,效果好,现场也遇到了意向的目标客户,不乏有来自乳制、食饮等行业的大型企业客户。中亚已与swop合作多届,希望未来swop能够越办越好,同时也希望中亚能够借助swop的平台获取更多的商机。

This year's swop attracted a significant number of professional visitors, and the impact has been positive. Throughout the exhibition, we successfully engaged with our target customers, including many major corporate clients from the dairy, food, and beverage industries. ZHONGYA has maintained a longstanding partnership with swop, and we look forward to the continued improvement and success of swop in the future. We also hope to seize more business opportunities through the platform that swop provides.

来金星,销售副总监 Lai Jinxing, Assistant Director of Sales

杭州中亚机械股份有限公司 HANGZHOU ZHONGYA MACHINERY CO., LTD 我们与swop合作已经有将近4年的时间了,每次在展会现场我们都能够获得有效的客户和较大的订单。本次在swop 2023现场来参观的客户也较多,专业性强,尤其感觉本次展会主办方邀请了许多优质的海外客户,在swop展会现场有较大的收获。

We have been collaborating with swop for almost four years, and each time, we have successfully acquired valuable customers and secured substantial orders onsite during the show.

The organizers of swop 2023 have extended invitations to numerous highquality overseas customers, resulting in even greater success and a fruitful outcome for us at the show this year.

> 于永进,华东区销售总监 Joe Yu、Sales Director

> > 泰瑞机器股份有限公司 TEDERIC MACHINERY CO., LTD.

swop 2023的举办吸引了来自全球各地的专业观众,在展会期间 我们接待了很多来自全球各地的观众,怡和也非常期待来自各 行业的专业人士、采购商、供应商和公司决策者以及对包装领 域感兴趣的观众能在swop现场与怡和一同分享行业发展趋势, 交流最新的技术创新。

swop 2023 attracts professional visitors from all over the world. During the show, we received many international visitors. Eiahe is also looking forward to sharing the industry trends and exchanging the latest technological innovations with professionals, buyers, suppliers and corporate decision makers from various industries, as well as visitors interested in the packaging field.

梁斌斌, 企划主管 Robin Liang, Planning Supervisor

> 沧州怡和机械有限公司 Eiahe Machinery Co.,Ltd.



观众及 协会评语 Visitor and Association Endorsement



这是我第一次参加swop,整个过程是一个美妙的经历。现场的商 贸配对活动绝对是我会见新的供应商,寻找业务的最好帮手!它 非常高效,帮我节省了很多寻找合适的参展商和锁定展商展台的 时间。工作人员非常乐于助人,私人买家陪同服务将我直接带到 展位,并帮助我沟通。我一定会向其他公司和买家推荐swop。

It is my first swop, and it has been a wonderful experience meeting new suppliers. The Business Matching service is definitely a great help! It is very efficient and saved me a lot of time in finding the right exhibitors and navigating to their booths. The staff was very helpful, and the personal buyers escorting service, leading me directly to the booths and assisting with communication, is excellent. I will certainly recommend swop to other companies and attendees.

lan Moore,总经理 Mr. Ian Moore,General Manager 新西兰肥皂工厂 The Soap Factory (New Zealand)

我们感觉展会挺好的,特别是展会的论坛很有吸引力,几天的论坛都还挺不错的,我们设计企业都对AI驱动未来国际设计创新论坛很感兴趣,活动现场非常火爆,座无虚席。

We believe the trade show is excellent, particularly the concurrent events, which are very attractive. The forums onsite have all been very good. Our member companies are particularly interested in the Al-driven future international design innovation forum, which attracted a capacity crowd at the scene.

杭州市工业设计协会 Hangzhou Industrial Design Association

swop 2023在参展商的质量和数量上都比上一届好很多。我们对本次展会上展示的机械、设备、产品和材料的先进技术感到满意。大多数会员都能在参观期间找到合适的供应商。

swop 2023 is significantly better than the previous one in terms of both the quality and quantity of exhibitors. We are satisfied with the advanced technology showcased in machinery, equipment, products, and materials at this exhibition. Most of our members were able to find suitable suppliers during their visit.

Baigalmaa Byambasuren,主席 Mrs. Baigalmaa Byambasuren, Chairman 蒙古贸易促进会 Mongolian Trade Promotion Association

在swop 2023展会中有许多有趣的机器,它们符合标准,价格合理。我要对主办方所做的一切准备工作表示感谢。我们观展过程非常愉快,期待着下一届的展会。

There were many interesting machines at swop 2023 that meet high standards at affordable prices. I would like to express deep appreciation to the organizers for all the preparation work. We had a good time at the show and look forward to the next edition.

Somsit Moonsatan, 主席 Dr. Somsit Moonsatan, Chairman

机械和金属加工工业俱乐部,泰国工业联合会 Machinery and Metal Work Industry Club, Federation of Thai Industries

我曾经参加过类似的展会,但是swop展会与之不同的地方在于我可以在展会现场找到一站式的包装解决方案。在这里,我可以领略到来自欧洲、亚洲和世界各地的包装企业齐聚来展示他们的包装产品。

I've attended similar shows in the past, but swop stands out as different. I can discover a one-stop packaging solution here.

swop brings together companies from Europe, Asia, and around the world, collectively showcasing their products.

总经理,LN Trading and Nur Trading,孟加拉 CEO, LN Trading and Nur Trading,Bangladesh

本次展会彰显专业性与前瞻性,致力于打造包装产业链展示平台,同时为观众呈现十场的专业论坛和技术交流活动,活动内容丰富、精彩纷呈,为全球的包装人打造一个展示、学习、交流和合作的全方位平台。

swop emphasizes professionalism and foresight, aiming to create a comprehensive platform for the packaging industry supply chain. In addition to presenting over 10 professional forums and technical concurrent events, swop provides visitors with an opportunity to display, learn, exchange, and foster cooperation.

上海市浦东新区印刷行业协会 Shanghai Pudong Printing Trade Association

本次展会我们主要是寻找一些包装行业的自动化方案,包括检测设备、自动化包装设备,另外对一些标签、零部件厂商等有一些需求,在现场,我们接触到了有意向的展商,基本达到了参观的目的。希望在明年的展会上能看到更多自动化和数字化的国际展品。

At swop, our primary focus is on exploring packaging industry automation solutions, which include testing equipment and automatic packaging machinery. Additionally, we are interested in connecting with labels and parts manufacturers. We successfully engaged with the exhibitors who matched our interests onsite, effectively fulfilling the purpose of our visit. We look forward to encountering a broader range of international products and machinery in the fields of automation and digitalization at next year's show.

赵亮,制造处处长 Mr. Zhao Liang, Director of manufacturing 天津和昇塑料制品有限公司 Hesheng plastic products co., LTD.

觉得展会很不错,规模挺大的,看的东西很多,现场也有看到 一些新的技术,获取了一些新资源,希望明年的展会,可以有 更多的交流和沟通。

The entire show is excellent and professional, providing us with the opportunity to explore numerous new products, technologies, and access some new resources onsite. I hope that next year we can have even more opportunities for exchanges and communication.

樊聪平,采购部 Mr. Fan Congping, Purchasing 好孩子儿童用品有限公司 Goodbaby Children's Products Co., LTD

# 会议及 现场活动回顾 Concurrent Events





#### 开拓绿色包材 践行双碳战略

Developing Green Packaging Materials and Practicing Dual Carbon Strategy

#### 【Green Power】 可持续包装 如何提高产品竞争力

Green Power: How Sustainable Packaging Can Improve Product Competitiveness

#### 2023 快消品创意论坛

**FMCG Idea Forum** 

#### 【第十期】浙江省健康美丽行业 产业链资源对接会(包材专场)

10th - Zhejiang Province Health and Beauty Industry Chain Resources Matching Meeting

#### 2023 节约粮食(中国)论坛 暨中国节约粮食设计奖/ 可持续设计奖颁奖仪式

Save Food(China) Forum 2023 and Awarding Ceremony for Save Food Design Award & Sustainability Design Award China

#### 数字化转型 赋能包装高质量发展

Digital Transformation Promoting High Quality
Development in The Packaging Industry

# 2023 永创智能亚太国际包装创新高峰论坛

YOUNGSUN Asia-Pacific International Packaging Innovation Forum 2023

#### 【AI 驱动未来】 国际设计创新论坛

Al Drivers Future Forum International Design Innovation Forum

#### 【欧洲可持续包装体验廊】

**European Sustainable Packaging Zone** 

#### 科技驱动发展,快消品研发与 可持续发展创新论坛

Technology-driven Development, Fast-moving Consumer Goods Research and Sustainable Development Innovation Forum

#### 创新物流包装技术论坛 -- "智·绿"未来

Innovative Logistics Packaging Summit: "Smart Green" the Future

# 2023 上海包协塑包委标准化工作年会暨标准宣贯表彰大会

2023 Shanghai Packaging Technology Association Plastic Committee Standard Work Annual Meeting and Standard Publicity and Commendation Conference

#### 万亿包装新赛道: 预制菜包装产业的新机遇

The New Trillion-Dollar Packaging Track: New Opportunities for the 3R Food Packaging Industry

#### ConnectME 商贸配对会

#### 参与配对会的部分买家名单 Buyer List (Partial) Participated in Business Matching

奔迈 (上海) 国际贸易有限公司 Palm (Shanghai) International Trade Co., LTD 广州信联智通实业股份有限公司 Guangzhou Xinlian Zhitong Industrial Co., LTD 振德医疗股份有限公司 7hende Medical Co. LTD. 广东珠江桥生物科技股份有限公司 Guangdong Pearl River Bridge Biotechnology Co., LTD 好想你健康食品股份有限公司 Miss You Health Foods Inc 迪卡侬 DECATHLON 汉高(中国)投资有限公司 Henkel (China) Investment Co. LTD 养生堂 Yang Sheng Tang

上海紫燕食品股份有限公司

Shanghai Ziyan Food Co., LTD

上海申美日化有限公司 Shanghai Shenmei daily chemical Co., LTD 内蒙古蒙牛乳业(集团)股份有限公司 Inner Mongolia Mengniu Dairy (Group) Co., LTD Reckitt Benckiser Group PLC 顶正投资(中国)有限公司 Ton Investment (China) Co. LTD. 玛氏食品(中国)有限公司 Mars Foods (China) Co. LTD 万诵 (苏州) 定量阀系统有限公司 Wantong (Suzhou) quantitative valve system Co., LTD Herion China 曼秀雷敦(中国)药业有限公司 Mentholidun (China) Pharmaceutical Co., LTD 广州立白企业集团有限公司 Guangzhou Libai Enterprise Group Co., LTD 宝洁

P&G

康师傅饮品投资(中国)有限公司 Master Kong Beverage Investment (China) Co., LTD 浙江五芳斋实业股份有限公司 Zhejiang Wufangzhai Industrial Co., LTD 雅士利 杭州耕香生物科技有限公司 Hangzhou Geng Xiang biological Technology Co., LTD 上海来伊份股份有限公司 Shanghai Laiyi share Co., LTD 赫力昂中国 康宝莱 (上海) 生物科技有限公司 Herbalife (Shanghai) Biotechnology Co., LTD 海信家电集团 Hisense Home Appliance Group 清远市鹏宇再生资源有限公司 Qingyuan Pengyu renewable resources Co., LTD

## 部分行业合作媒体 Media Partners































neue verpackung



PLASTIPACK







packaging













## 部分到场的终端行业买家

packtech

**Key Buyers from Various Industries (Partial)** 



#### 食品 Food

亿滋食品、旺旺集团、益海嘉里、百胜中国、玛氏、 味全、清美、洽洽、雨润、太太乐 Mondeléz International, WANT WANT China, Yihai Kerry, Yum China, MARS China, Wei-Chuan, Tramy, Qiaqia food, YURUN, Totole



#### 饮料 Beverages

百事、康师傅、农夫山泉、娃哈哈、伊利、蒙牛、香飘飘、雪花啤酒、上海石库门、梅林正广和 PepsiCo, Masterkong, Nongfu Spring, Wahaha, Yili, Mengniu, SENPURE, Snow Beer, Kumen, Maling Aquarius



#### 甜品 Confectionery

来伊份、上好佳、箭牌、雀巢、达能、太古、中粮、利乐、冠生园、洽洽食品 LYFEN, Oishi, Wrigley, Nestlé, DANONE, taikoo, COFCO, Tetra Pak, Guan Sheng Garden Food, Chacha Food



#### 烘焙 Bakery

光明、牛奶棚、真老大房、母亲食品、奈雪的茶、 红宝石、星巴克、鑫福记、味全、廿一客 Bright Food, Milk shed, Zhenlaodafang food, Mother's Food, Nayuki, Ruby, Starbucks, Xinfuji, Wei-Chuan, 21 cake

国药、强生、雷允上、同仁堂、云南白药、雅培诊断、

SINOPHARM, Johnson & Johnson, Lei Yun shang, TRT Group, Yunnan Baiyao,

Abbott Diagnostics, Eli Lilly, Renhe Pharmaceutical, Concord Kirin, CTFH

礼来制药、仁和药业、协和麒麟、正大丰海



## 日化 Cosmetics

宝洁、联合利华、高露洁、珀莱雅、资生堂、花王、欧舒丹、相宜本草、爱茉莉、狮王 P&G, Unilever, Colgate, PROYA, SHISEIDO, KAO, L'occitane, Inoherb, AMORE PACIFIC, LION



#### 非食品消费品 Non-food

西门子、LG化学、小米、华为、飞科、海尔、富士康、中兴、松下、三菱 Siemens, LG Chem, Xiaomi, Huawei, Feike, Haier, Foxconn, ZTE, Panasonic, Mitsubishi



#### 工业品 Industrial goods

医药 Pharmaceuticals

顺丰、京东、阿里巴巴、美团、德邦物流、淘宝、申通、 中通、韵达、跨越速运 Sf Express, Jingdong, Alibaba, Meituan, Deppon Logistics, Taobao, STO,

ZTO, Yunda, Cross Express





2024 . 11 . 18 - 20

中国·上海新国际博览中心 SHANGHAI NEW INTERNATIONAL EXPO CENTRE (SNIEC), CHINA



覆盖八大终端领域 整合包装全产业链 The Entire Value Chain at One Trade Fair

即刻联系我们,报名参展 Contact us for more information



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